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2011 Real Estate and Development Awards

Long Island Business News is pleased to announce the 2011 Real Estate & Development Awards - recognizing the Island's top professionals in the commercial and residential business community. The 2011 awardees are some of the most dynamic and successful businesspeople in the region, including commercial and residential brokers, developers and economic development officials.

Top performers were selected by the editors of Long Island Business News after reviewing nomination material submitted. Honorees will receive an award at a buffet dinner that includes great networking and a chance to connect with the area's top real estate and development professionals.

Honorees for the 2011 Real Estate & Development Awards:

COMMERCIAL REAL ESTATE AWARDEES

Commercial Brokerage of the Year: *Newmark Knight Frank*

Commercial Real Estate Team of the Year: *Charles V. Tabone & Daniel Gazzola, Newmark Knight Frank*

Top Commercial Development Project: Brookhaven Rail Terminal - Sills Road
Realty/Brookhaven Rail Terminal

Most Creative Commercial Deal: Surgeon's office giveaway - Winkler Real Estate

Top Green Project, Public: Interdisciplinary Science Bldg, Brookhaven Natl Lab - E.W. Howell

Top Green Project, Private: Motor Parkway Plaza, Hauppauge - Quadrangle Properties/United Realty

Top Smart Growth Project: The Providence on the Park, Islip Terrace - Greenview Properties

Top Government Development: Dix Hills Ice Rink, Huntington - Wenger Construction Co., Inc.

Top Education Development: Simons Center for Geometry and Physics - Stony Brook University

Top Hospitality Development, Nassau: Viana Hotel and Spa - Westbury

Top Hospitality Development, Suffolk: Hotel Indigo East End - Riverhead

Top Mixed-Use Project: Summer Wind Square, Riverhead - Eastern Property Investor Consultants

Top Office Sale: Garden City Square, Garden City-Metropolitan Realty Associates and CB Richard Ellis

Top Industrial Sale: Raymour & Flanagan, Central Islip - Ashlind Properties

Top Retail Sale: DSW Plaza, Lake Grove - Prestige Properties

Top Multifamily Sale: Fairhaven Apartments-Eagle Rock Management and Select Realty Investment Advisors

Top Office Lease: Marchon Eyewear - United Realty

Top Industrial Lease: Global Tissue - Ashlind Properties and Rechler Equity Partners

Best Public/Private Partnership - Nassau: Westbury Theater, Westbury - Lowe Properties

Top Retail Lease: Lifetime Fitness Club, Syosset - The Blumnefeld Development Group

Commercial Builder of the Year: E.W. Howell

Commercial Broker of the Year - Retail: Roger Delisle - Island Associates

Commercial Broker of the Year - Industrial: Richard Cohen - Ashlind Properties

IDA of the Year - Nassau County: - Town of Hempstead

IDA of the Year - Suffolk County: - Town of Babylon

RESIDENTIAL REAL ESTATE CATEGORY AWARDEES

Residential Builder of the Year: The Beechwood Organization

Residential Real Estate Office of the Year, Nassau: Laffey Fine Homes, Greenvale

Residential Real Estate Office of the Year, Suffolk: Daniel Gale Sotheby's Intl, Cold Spring Harbor

Top Senior Assisted Living Development: *The Bristol at East Northport - The Engel Burman Group*

Top Residential Development: *Avalon Rockville Centre - AvalonBay Communities*

Residential Agent of the Year: *Ronni Tranes, Coldwell Banker Residential Brokerage, Commack*

Top Producer of the Year in Residential Real Estate (volume by closed GCI): *Ronni Tranes, Coldwell Banker Residential Brokerage, Commack*

Top Producer of the Year in Residential Real Estate (volume by units sold): *Ronni Tranes, Coldwell Banker Residential Brokerage, Commack*

Rising Star Residential Agent of the Year, Nassau: *Matthew Korman, Prudential Douglas Elliman, Franklin Square*

Rising Star Residential Agent of the Year, Suffolk: *Michelle Cameron, Coldwell Banker Residential Brokerage, Huntington*

REO Champion, Nassau (volume by closed GCI and units sold): *Michael Kenduck, Cruse Real Estate*

REO Champion, Suffolk (volume by closed GCI and units sold): *Todd Yovino, Island Advantage Realty LLC*

Residential Real Estate Team of the Year: *Team Ardolino, Realty Connect USA*

Top Residential Sale, Nassau: *Centre Island - listing agent: Prudential Douglas Elliman/selling agent: Daniel Gale Sotheby's Intl.*

Top Residential Sale, Western Suffolk: *Lloyd Neck - listing agent: Daniel Gale Sotheby's Intl/selling agent: Charles Rutenberg Realty*

Smallest Residential Sale (It's a Tie!): *Amityville - Coldwell Banker Residential Brokerage/Riverhead - Century21 Prevete Real Estate*

Top Residential Lease, Nassau: *Atlantic Beach - listing agent: A.B. Petry Realty/renting agent: Petry East Realty*

Top Residential Lease, Suffolk: *Saltaire, Fire Island - listing agent: DeLuca Maestro Properties*

Top Residential Lease, East End: *Southampton - listing agent: N.Y. Prime Properties*

A special event publication will highlight the event's sponsors and awardees, and will be inserted into the newspaper edition prior the event. *Why you should get involved:* The Real Estate & Development Awards recognizes some of the most successful and dynamic businesspeople in the region, including commercial and residential brokers, developers and economic development officials. The program allows you to market your company and services before a group of high-wage earners and decision makers. Display tables are available.

Save the date - Plan to join us on April 26 as we recognize and applaud the top real estate professionals on Long Island who met all the challenges and made some pretty impressive deals.

PRESENTING SPONSORS FOR THE 2011 REAL ESTATE & DEVELOPMENT AWARDS:



RESIDENTIAL BROKERAGE

Coldwell Banker was founded in 1906 when Colbert Coldwell, a young real estate Sales Associate, observed families trying to piece their lives together following the disastrous San Francisco earthquake. Disapproving of Sales Associates who acquired property from vulnerable sellers and then resold it at huge profits, and seeing a need for honest, knowledgeable real estate professionals, he formed his own company. Coldwell Banker has entered its second century in real estate and continues to offer clients a level of service and resources of which Coldwell and Banker would be proud. Coldwell Banker Residential Brokerage is committed to creating exceptional real estate experiences for its customers and communities. Coldwell Banker Residential Brokerage is part of the NRT LLC, the nations largest residential real estate company which has more than 1,000 offices, 59,000 sales associates and 8,000 employees operating in 35 major metropolitan areas. NRT, a subsidiary of Realogy Corporation, operates Realogy's company-owned real estate brokerage offices. www.coldwellbankermoves.com.



After serving the employees of Long Island's largest organizations, including Computer Associates and BAE, for 62 years, Bethpage Federal Credit Union began serving all Long Islanders directly after a community charter application was unanimously approved in September 2003. The credit union has branches across Long Island, but its vision remains the same as when it first opened its doors for Grumman employees in 1941: Provide extraordinary service

and value anytime, anywhere. As the needs of its members have grown through the years, so has the list of products and services it offers. As one of the largest credit unions on Long Island and in the nation, Bethpage offers a spectrum of services from traditional savings and checking, to mortgage loans and financial management. Bethpage provides highly competitive dividend and loan rates, low or no-fee services, and account access - day and night - 365 days a year.



Founded in 1976, Forchelli, Curto, Deegan, Schwartz, Mineo, Cohn & Terrana, LLP is one of Long Island's most acclaimed and distinguished law firms. Headquartered in Uniondale, the Firm is conveniently located for clients in Nassau and Suffolk counties, as well as those in New York City. All of its attorneys have a high level of expertise in specific areas, as well as in the general practice of law, and is supported by a dedicated team of paralegals, law clerks, a highly skilled secretarial staff, and the most up-to-date computer technology. The Firm employs nearly 50 attorneys who provide counsel to a broad range of clients, including national, regional and local businesses, major real estate developers and organizations, banks, insurance companies, municipalities, educational institutions, and individuals from all walks of life. Personal attention and quality representation that is both practical and cost-effective are hallmarks of the Firm's policy toward clients.

SEATS ARE \$75 EACH UNTIL 4/18; \$95 FROM 4/19 TO 4/26.

NO PAYMENTS WILL BE ACCEPTED AT THE DOOR.

DISPLAY TABLES ARE AVAILABLE FOR \$400 - INCLUDES 2 SEATS FOR AWARDS EVENT